

## Florian Kunz

born on 27.10.1990



Soon master graduate in *Business Innovation HSG*.  
International experience in North and South America as well as soon India.  
Experience in the areas of operations, digital innovations and startups.  
German, English and Spanish written and spoken.  
Interested in an entry position in the areas of SCM or digitalization.

### Education

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- 09/2013 – today      **University of St.Gallen (HSG)**, St.Gallen, Switzerland  
*Expected degree Master of Arts in Business Innovation (M.A. HSG)*
  - Current grade 5,52/6,0
- 12/2015 – 03/2016      **Indian Institute of Management Bangalore**, Bangalore, India
  - Exchange semester
- 08/2010 – 09/2013      **University of St.Gallen (HSG)**, St.Gallen, Switzerland  
*Bachelor of Arts in Business Administration (B.A. HSG)*
  - Finale grade 5,41/6,0
- 07/2012 – 12/2012      **Universidad de los Andes**, Bogota, Colombia
  - Exchange semester
  - Grade 4,62/5,0
- 09/2001 – 07/2010      **Hildegardis Gymnasium**, Kempten, Germany  
*General qualification for university entrance (Abitur)*
  - Final grade 1,9/1,0
- 01/2008 – 06/2008      **Prior Lake Senior High School**, Prior Lake, MN, USA
  - Exchange semester

### Work Experience

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- 02/2014 – 09/2014      **Adidas AG**, Herzogenaurach, Germany  
*Internship in Football Apparel Operations*
  - Coordination with global marketing, product development and sourcing department for meetings, projects and analyzes
  - Support of special event driven planning projects
  - Support of the costing team with several analyzes
  - Analysis of factory allocation and product lifecycle
- 07/2013 – 12/2013      **Audi AG**, Ingolstadt, Germany  
*Internship in Logistics Structure Planning*
  - Investigation of cycle, process and IT changes of supermarket ranges
  - Calculation of wagon capacity as well as required number of wagons and containers
  - Analysis of IST-Processes of picking zones and documentation with CAD-program and Microsoft Visio
- 02/2013 – 05/2013      **Dachser GmbH & Co. KG**, Kempten, Germany  
*Bachelor Thesis for Production Optimization in European Food Logistics*  
„Capacity Management for Logistic Service Providers - Elaboration of recommendations for dimensioning of trailer and swap capabilities“ (in German)

07/2011 – 08/2011

**Ticontract GmbH**, Kempten, Germany  
(Startup in transport tender management, part of Transporeon Group)  
*Summer Intern*

- Market Research and creation of sales lists for domestic and foreign markets
- Preparing and structuring of transport tender and import freight prices
- Conducting an Update of Microsoft SharePoint and coordination with provider

## Extracurricular Experiences

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10/2011 – 07/2013

**AIIESEC St.Gallen**, St. Gallen, Switzerland  
*Member Organizing Committee Latin American Day & GoBeyond*

- Deciding on the orientation of the events
- Responsible for sponsor acquisition

10/2008 – 05/2010

**Skiclub Kempten**, Kempten, Germany  
*Instructor of the ski workout for children*

09/2003 – 07/2010

**Hildegardis Gymnasium**, Kempten, Germany

- Member of the school orchestra
- Responsible for finances during the senior year

## Language Skills

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German

Mother tongue

English

Business fluent (TOEFL IBT 109/120, exchange semester)

Spanish

Fluently written and spoken (language study, exchange semester)

French

Basic knowledge

## Interests

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Alpine & Nordic Skiing

Member of the skiing club for many years, Participation in competitions and later also as instructor

Golf

For 14 years, handicap 14,9

Hiking

Especially in the Allgäu Alps, also high-alpine